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20 – Year National Strategy (2017-2036)

The 12th National Economic and Social Development Plan (NESDP)





Source: EECO



- U-Tapao International Airport and Eastern Airport City
 To accommodate the EEC expansion while serving a passenger link to Don Mueang and Suvarnabhumi International Airports.
- U-Tapao Maintenance, Repair and Overhaul (MRO) Facility
 To facilitate heavy maintenance, line maintenance and aircraft painting.
- To expand Laem Chabang Port, Phase 3

 To expand Laem Chabang Port to reach a capacity of at least 18.1 million TEUs per year with 30% of total containers transported via railway making available the multimodal transport, which links Thailand with other countries through either transshipment or rail transport, esp. the CLMV countries and China.
- Map Ta Phut Industrial Port, Phase 3

 To increase shipment capacity of the natural gas and liquid cargoes for petrochemical industry
- The High-Speed Rail Linking Three Airports Project, including Don Mueang, Suvarnabhumi and U-Tapao airports: To facilitate inter-provincial travel and transport in the EEC and the related provinces/regions, to allow for more convenience while reducing travel time and saving costs
- 6 Eastern Economic Corridor of Digital (EECd) or Digital Park
 Thailand

To add value to Thailand's digital industry, improve and pivot its conventional ICT towards new S-Curve digital industry. This project will also serve as a center for new digital businesses development, which is an essential mechanism for transforming the country into a digital hub outlined under its Thailand 4.0 initiative.

Major projects announced are joint venture projects with the private sector or for private investors to be announced in The Royal Thai Government Gazette (PPP EEC Track)

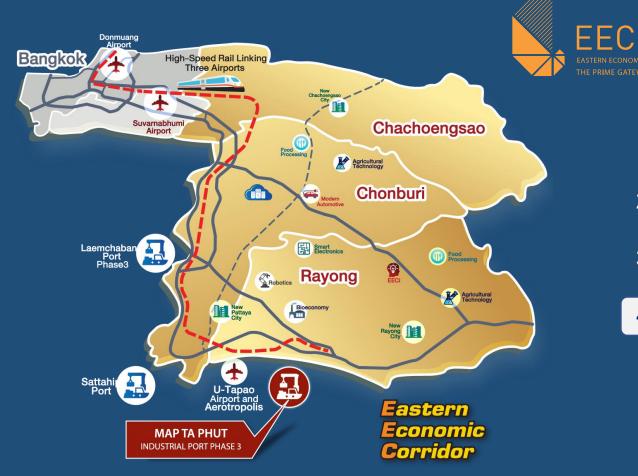
"EEC Project List"



The Cabinet Meeting No. 8/2561 on October 30th, 2018

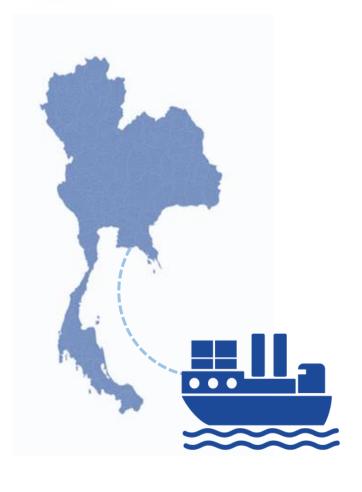
The cabinet resolved to approve the principles of 4 project proposed by the Eastern Economic Corridor Office of

Thailand (EECO).



The Principles of 4 project

- 1. U-Tapao Maintenance, Repair and Overhaul (MRO) Facility
- 2. U-Tapao International Airport and Eastern Airport City
- 3. The Laem Chabang Port Phase 3
- 4. The Map Ta Phut Industrial Port Phase 3



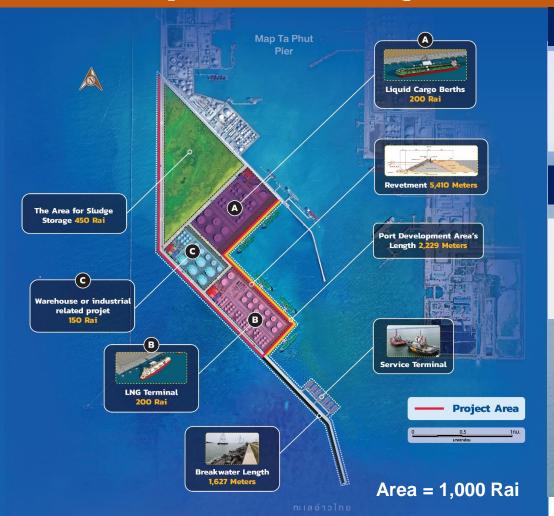
Objectives of MTP3

- To increase capacity for shipment of natural gas and liquid cargoes at Map Ta Phut Port
- To increase a number of public berths
- To follow the Eastern Economic Corridor (EEC) infrastructure development plans
- To enhance energy stability in Thailand



The Map Ta Phut Industrial Port Development Project Phase 3





STAGE I

Selection of the private sector to participate in the infrastructure investment. The eligible private sector would be granted the right to develop the Plot-B area (LNG).

STAGE II

Selection of the private sector to participate in the infrastructure investment. The eligible private sector would be granted the right to develop the Plot-A area (no LNG port allowed) and Plot-C area.

Stage I

Status I: IEAT has successfully selected and awarded the Public-Private Partnership (PPP) contract to Gulf MTP LNG Terminal Co., Ltd. (GMTP) on October 1st, 2019. The Concession period is 35 years in total.









On October 1st, Gulf MTP LNG Terminal Company Limited entered into a Public Private Partnership (PPP) contract with Industrial Estate Authority of Thailand (IEAT) for development of Map Ta Phut seaport phase III (Stage 1) with the joint investment including land reclamation with the investment cost of approximately 12,900 million baht, and the right of construction of LNG terminal stage 1 with the capacity of not less than 6.8 million tons per year in the 20th year onwards for the approximately amount of 35,000 million baht. Therefore, the total investment of the project shall be approximately 47,900 million baht.

12,900 million baht



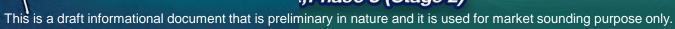
35,000 million baht



October 1st, 2019

Source: The cabinet meeting No. 8/2561 on October 30th, 2018

t,Phase 3 (Stage 2)







Progress of construction work







The Map Ta Phut Industrial Port Development Project, Phase 3 Stage II

Selection of the private sector to participate in the investment on the reclaimed land developed by stage I



Scope of the Project (Stage 2)



Plot A

<u>Design and Construction</u> of the two liquid cargo berths of approx. 200 rai, with about 815-meter berth length,

<u>Business operation</u> of the two liquid cargo berths of approx. 200 rai, with about 815 meter berth length. (LNG is not allowed for this project) to support the product approximately 4 million tons per year.



- The design and construction period of plot A project (Superstructure) is 2 years.
- The period of business operation is 30 years.

Plot C

Design and Construction of the IEAT industry related business of approx. 150 rai.

Business operation of the IEAT industry related business of approx. 150 rai.



- The design and construction period of plot C project (Superstructure) is 2 years.
- The period of business operation is 30 years.



Duties and Responsibilities





Duties and Responsibilities



Implement Map Ta Phut Industrial Port Development Project, Phase 3, as required by the PPP contract scope and EHIA reports



02

Transfer the assets are requested in the project implementation to IEAT ownership

Pay for the upfront concession fee and other expenses required under the PPP contract

04

Perform other duties as stipulated in the PPP contract and the related laws

05

Responsible for locating funding sources and technology provisions.



Emergency Insurance and Quality of Life Development Fund



Emergency Insurance and Quality of Life Development Fund

Shall allocate the annual budget for Emergency Insurance Fund and Quality of Life Development Fund.

Plot A and Plot C

- Successful bidder shall allocate the budget for Emergency Insurance Fund at 2,000 Baht per rai per year of the occupied hinterland.
- Successful bidder shall allocate the budget for Quality of Life
 Development Fund at 8,000 Baht per rai per year of the occupied hinterland.

Plot A:

- Exemption from import duties
- Income tax juristic persons exemption: 6 years (TAX)







Plot C:

The investment promotion regulations on Plot C shall be applied to Private Sector's business industry accordingly.

*This is a informational document that is preliminary







Plot A and Plot C

The private sector shall be prepared the Environmental Impact Assessment report (EIA or EHIA) according to regulatory requirements and submitted for ONEP approval in approximately 24 months. Notice to Proceed 1 (NTP1) shall be granted to the successful bidder after the approval of the report.

Note: ONEP = Office of Natural Resources and Environmental Policy and Planning.



For port Superstructure construction work on the reclaimed land, asset ownership of the essential materials shall be transferred to IEAT by the private sector upon expiration of the project Duration.



Build - Operate – Transfer (BOT)



PROJECT OVERVIEW

2022 2025 2021 2023 2024 2026 2027 2028 2029 ...2059

Infrastructure (3 Years)

NTP1

(DEC 28, 2021 - DEC 27, 2024)

BTO

Superstructure (2 Years)

NTP2

Operation (30 Years)

NTP3

- End o

Phase 3: Stage 1

Selection of the private sector to participate on investment on reclaimed land developed by stage I



Phase 3: Stage 2

≈ 24 months

Required EHIA or EIA report

NTP1

≈ JULY, 2027

Superstructure (2 Years)

NTP2

≈ JULY, 2029

Operation (30 Years)













Project Investment Cost

Source: the cabinet meeting No. 8/2561 on October 30th, 2018

Project Investment Cost

The project has overall investment approximately 55,400 THB **Million** which shall be divided into 4 parts as below:

Infrastructure



Dredging and Land Reclamation Works Cost approx. 12,900 THB Million

Plot B



Superstructure of Natural Gas Berths approx. 35,000 THB Million

Plot A



Superstructure of Liquid Cargo Berths 4,300 THB Million

Plot C



The IEAT industry related business 3,200 THB Million*

Expected NPV

Expected NPV = 6,582 THB Million

(with 6.48% discount rate)



The Net Present Value (NPV) of The Minimum Rate of Return payable by The private sector will be equivalent to approximately 6,582 THB Million.









Plot A: Liquid Cargo Berth (1/3)



Land rental: This shall be divided into port area and hinterland with a different payment term



Port area rental: THB 918,632.65 / Meter / 32 years (Separate into 2 installments for the first 2 years of construction period) (50:50)

Year	THB / Meter / 30 years		
2023	806,753.00		
2024	833,375.85		
2025	860,877.25		
2026	889,286.20		
2027	918,632.65		



Hinterland rental: THB 586,677 / Rai / year with an escalation of 10% every 5 year (annual payment)

Year	THB / Rai / Year	
2023 - 2027	586,677.00	
2028 - 2032	645,344.70	
2033 - 2037	709,879.17	
2038 - 2042	780,867.09	
2043 - 2047	858,953.80	
2048 - 2052	944,849.18	
2053 - 2057	1,039,334.09	





Plot A: Liquid Cargo Berth (2/3)

2 Operating Expenses

Port Dues: This shall be subject to a volume of vessels



- Size: < 700 GRT = THB 0 / GRT
- Size: From 700 to 2,000 GRT
 - = THB 5 / GRT
- **Size:** > **2,000 GRT** = THB 8 / GRT

2.2

Tug Service: This shall be subject to a purpose of usage



- At multipurpose terminal: THB 7.5 / 100 GRT / hour
- At Harbor craft berth:
 THB 5 / 100 GRT / hour

2.3

Utilities Expenses such as electricity, water, and maintenance fee, etc.



 Annual payment which shall be in accordance with the requirement of the IEAT

Remark: The rate shall be in accordance with the requirements of the IEAT







Plot A: Liquid Cargo Berth (3/3)

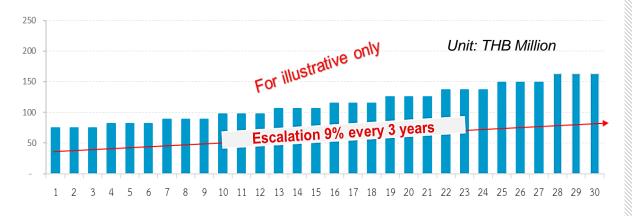
2 Operating Expenses





 The concession fee shall be fixed as per required by IEAT start from 75.00 THB Million (Year 1) to 162.89 Million Baht (Year 30) during the period

Annual Concession Fee to IEAT (30 years)



2.5

Throughput Fee

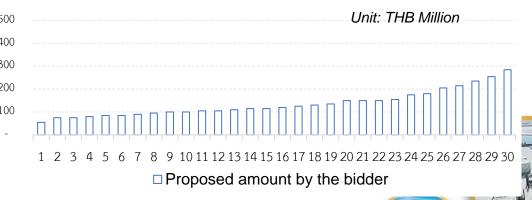


 The bidder shall propose an annual Throughput Fee for operation period.



Total Present Value amount is expected to be at least
 2,150 THB Million (with discount rate of 6.48%)

Annual Throughput Fee to IEAT (30 years)









Plot C: The IEAT industry related businesses



• Hinterland rental: THB 586,677 / Rai / year with an escalation of 10% every 5 year (annual payment)



Year	THB / Rai / Year		
2023 - 2027	586,677.00		
2028 - 2032	645,344.70		
2033 - 2037	709,879.17		
2038 - 2042	780,867.09		
2043 - 2047	858,953.80		
2048 - 2052	944,849.18		
2053 - 2057	1,039,334.09		

Utilities Expenses such as electricity, water, and maintenance fee, etc.

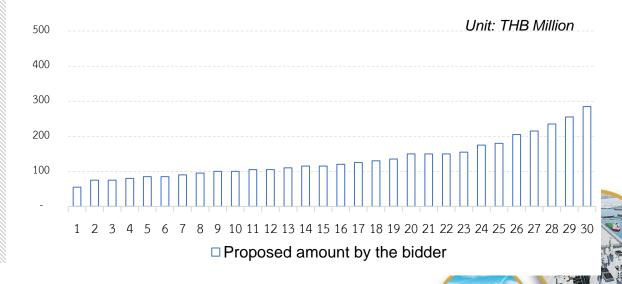


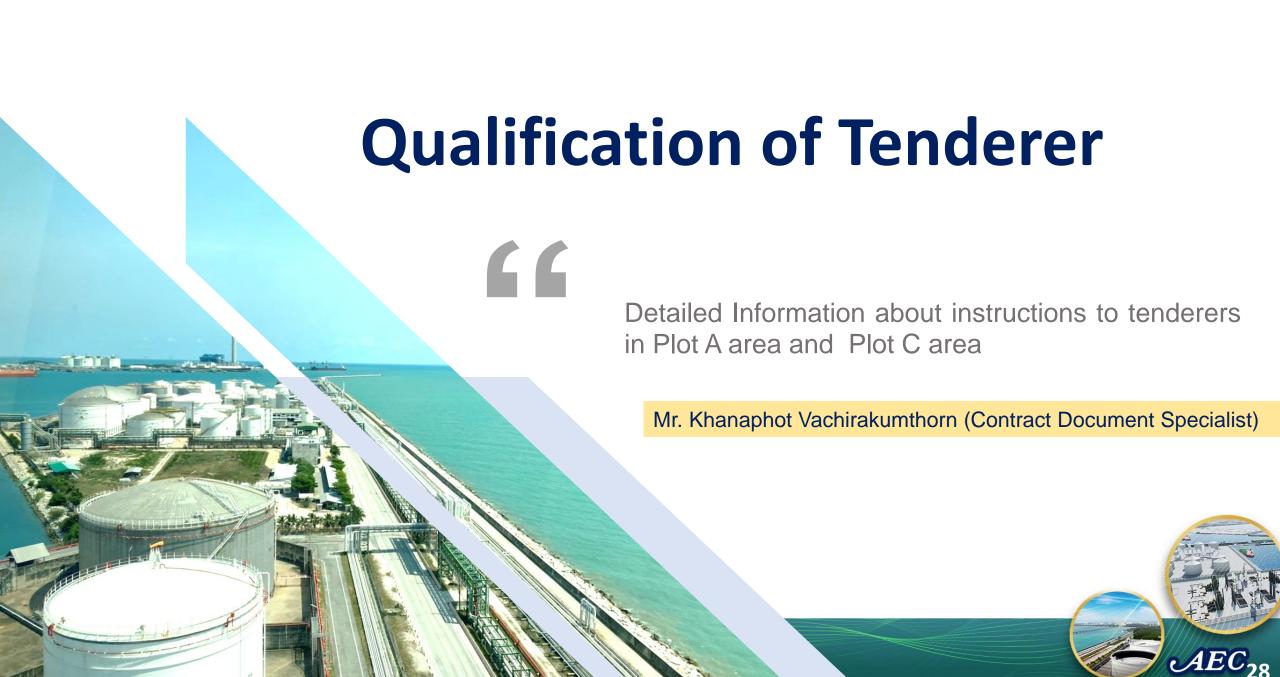
Annual payment which shall be in accordance with the requirement of the IEAT.

Remark: The rate shall be in accordance with the requirements of the IEAT

The bidder shall propose the amount of an annual Participation Fee Payable (without minimum) to IEAT during 30 years of operation period.

Annual Participation Fee Payable to IEAT (30 years)





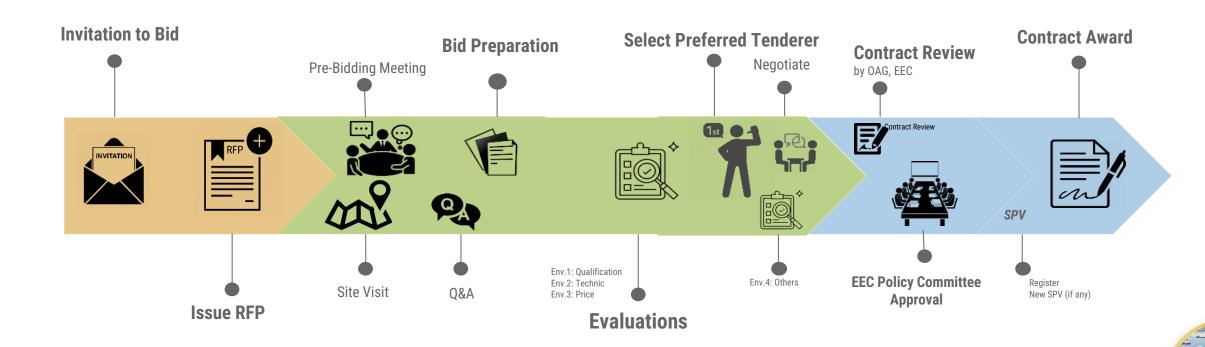


Procurement Process

Pre-Procurement

Documents Evaluation

Close Out





Qualification of Tenderer



Eligibility

Eligibility

Historical Contract Non-Performance

> **Financial** Situation

Experience

Past performance

	Single Juristic Person	Consortium	Joint Venture (In/Un-corporate)	Company Mergers
Business Registered	3 Years	3 Years (Each Shareholder)	3 Years (Each Shareholder)	3 Years (Each Shareholder)
Thai (Lead) Shareholder	-	≥ 25%	≥ 25%	≥ 25%
Total Shareholders (Thai)	-	- ≥ 51% ≥ 51%		≥ 51%
Member Shareholders*	-	≥ 5%	≥ 5%	-

^{*}Note - Foreign juristic person shall associate with Thai juristic persons



Shareholders*



Qualification of Tenderer



No Conflict of Interest:

Eligibility



Historical Contract Non-Performance

> Financial Situation

Experience

Past performance

- 1) Management Relationship (manager, managing partner, managing director, executive or person authorized to manage the business)
- 2) Capital Relationship (major shareholder > 25%)
- 3) Cross Relationship between 1) and 2)
- 4) Holding of position or being a shareholding as spouse or minor of the person in 1), 2), or 3)



Waiver of Immunity of refuse being taken to Thai court.



Qualification of Tenderer

Eligibility

Historical Contract Non-Performance



Experience

Situation

Past performance



Litigation history last 5 years

- Pending Litigation
- Litigation History



Shall not be named in the Official List of Work Abandoners.





Qualification of Tenderer



Average Net Worth for the Last 3 Years

Eligibility

Historical Contract Non-Performance

Financial Situation

Experience

Past performance

	Plot A	Plot C
Single Juristic Person		800 MB
Consortium (Weighted based on % of shareholding)	1,075 MB	
Joint Venture (In/Un-corporate) (Weighted based on % of shareholding)	1,075 IVID	
Company Mergers		

The tenderer shall submit an evidence of the <u>Letter of Intent</u> that guarantee and granting of line of credit and/or <u>Cash and Cash Equivalent</u>.



- ≥ 3,225 MB for Plot A
- ≥ 2,400 MB for Plot C





Qualification of Tenderer

Eligibility

Historical Contract Non-Performance

> Financial Situation

Experience

Past performance

Plot A: Liquid Cargo Berths





Qualification of Tenderer

Plot A: Liquid Cargo Berths

Port Construction:

Completed works up until the bid submission date:

- Petroleum Port; or
- Petrochemical Port; or
- Liquid Port
- Coastal Terminal

Construction value:

- Single contract ≥ 2,000 MB or
- Several contracts combined ≥ 2,000 MB with each contract ≥ 1,000 MB

Tenderer can propose of his subcontractor's/affiliate's experiences to fulfill this requirement.



Historical Contract Non-Performance

> Financial Situation

Experience



Past performance





Qualification of Tenderer

Plot A: Liquid Cargo Berths

Eligibility

Historical Contract Non-Performance

> Financial Situation

Experience

Past performance

Operation and Maintenance:

- Import and/or Export of Petroleum Products or Petrochemical Products or Liquid Products with average import and/or export capacity for the Last 3 Years > 500,000 Tons/year or
- Production or Storage or Distribution of Petroleum Products or Petrochemical Products or Liquid Products with average import and/or export capacity for the Last 3 Years > 500,000 Tons/year.

Tenderer can propose of his subcontractor's/affiliate's experiences to fulfill this requirement.





Qualification of Tenderer

Eligibility

Historical Contract Non-Performance

> Financial Situation

Experience

Past performance

Plot A: Liquid Cargo Berths

Conditions:

- The on-going projects shall have been implemented for at least 5 consecutive years on the Tender Submission Date.
- The completed projects shall have their completion dates of no later than 5 years, with at least 5 consecutive years of operation, up to the Tender Submission Date.





Qualification of Tenderer

Eligibility

Historical Contract Non-Performance

> Financial Situation

Experience

Past performance

Plot C: The IEAT industry related business





Qualification of Tenderer

Plot C: The IEAT industry related business

Business operation of:

- Logistic related to Petroleum Products or Petrochemical Products; or
- Warehouse related to Petroleum Products or Petrochemical Products; or
- Liquid tank farm consist of Petrochemical or Chemical Products or Gas; or
- Independent Power Producer (IPP) or Small Power Producer (SPP); or
- Petrochemical Plant; or
- Waste plant; or
- Sea Water Treatment Plant; or
- Business related to Steel Industry

Lliotorical

Eligibility

Historical Contract Non-Performance

Financial Situation

Experience



Past performance

Tenderer can propose of his subcontractor's/affiliate's experiences to fulfill this requirement.





Plot C: The IEAT industry related business

Qualification of Tenderer

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Eligibility

Historical Contract Non-Performance

> Financial Situation

Experience



Conditions:

The on-going projects shall have been implemented for at least
 5 consecutive years on the Tender Submission Date.

• The completed projects shall have their completion dates of no later than 5 years, with at least 5 consecutive years of operation, up to the Tender Submission Date.





Instructions to Tenderers

Qualification of Tenderer

Eligibility

Historical Contract Non-Performance

> Financial Situation

Experience

Past performance



Consideration of the experiences and work achievements shall be based on the following criteria:

- Year of completed project.
- Local or abroad project.
- Government-owned or state enterprise-owned project.
- Allow to propose the passed experiences based on Joint Ventures or Consortium contract.
- Availability of completion certificate and contract copy issued by owner.
- Tenderer can propose of his subcontractor's/affiliate's experiences to fulfill the requirement.





The tenderer may propose other proposals that it thinks will benefit the IEAT's service and operation.



The IEAT reserves the right to determine whether Envelope 4 shall be considered. In case of consideration, only the Envelope 4 of the preferred tenderer shall be considered.



Special Purpose Vehicle: SPV after award to the Successful Tenderer

- Single Juristic / Company Mergers / Incorporated Joint Venture → Not-Required to establish SPV
- Consortium / Unincorporated Joint Venture → Required to establish SPV
- The Successful Tenderer shall provide jointly and severally liability of the performance of the newly established firm.
- The newly established Thai juristic entity shall have capital ≥ 1,075 MB for Plot A and 800 MB for Plot C. (paid-up capital shall not less than as required by law on the PPP contract signing date but it shall have fully paid-up capital before NTP 1).
- The newly established Thai juristic entity should have and maintain debt to equity ratio (D/E ratio) 3:1 throughout the contract period.





Expanding the area in MTP3

According: Industrial Estate Authority of Thailand Act, B.E. 2522 (1979), Article 66

ประกาศคณะกรรมการการนิคมอุตสาหกรรมแห่งประเทศไทย เรื่อง การเปลี่ยนแปลงเขต เขตอุตสาหกรรมทั่วไป นิคมอุตสาหกรรมมาบตาพูด (ฉบับที่ ๓)

ตามที่ได้มีประกาศกระทรวงอุตสาหกรรม เรื่อง การจัดตั้งนิคมอุตสาหกรรมมาบตาพุด เป็นเขตอตสาหกรรมทั่วไป ลงวันที่ ๑ มีนาคม พ.ศ. ๒๕๒๘ ในท้องที่ตำบลห้วยโป่ง และตำบลมาบตาพด อำเภอเมืองระยอง จังหวัดระยอง และการนิคมอุตสาหกรรมแห่งประเทศไทยได้ดำเนินการขยายพื้นที่ นิคมอุตสาหกรรมมาบตาพูดโดยการเปลี่ยนแปลงเขตอุตสาหกรรมทั่วไปดังกล่าวอีกหลายครั้ง ซึ่งครั้งหลังสุดเป็นไปตามประกาศกระทรวงอุตสาหกรรม เรื่อง การเปลี่ยนแปลงเขต เขตอุตสาหกรรมทั่วไป นิคมอุตสาหกรรมมาบตาพุด (ฉบับที่ ๖) ลงวันที่ ๒๔ มีนาคม พ.ศ. ๒๕๕๒ นั้น

โดยที่คณะรัฐมนตรีมีมติเมื่อวันที่ ๑ ตุลาคม ๒๕๖๒ เห็นชอบการลงทุนโครงการขยายพื้นที่ นิคมอุตสาหกรรมมาบตาพูด ตามโครงการพัฒนาท่าเรืออุตสาหกรรมมาบตาพูด ระยะที่ ๓ ตามที่ กระทรวงอุตสาหกรรมเสนอ การนิคมอุตสาหกรรมแห่งประเทศไทยจึงเห็นควรให้มีการขยายพื้นที่ เขตอุตสาหกรรมทั่วไป นิคมอุตสาหกรรมมาบตาพุดตามประกาศข้างต้นออกไปอีกประมาณหนึ่งพันไร่ เพื่อรองรับโครงการพัฒนาท่าเรืออุตสาหกรรมมาบตาพุคดังกล่าว และการขยายตัวของภาคอุตสาหกรรม ต่อไป

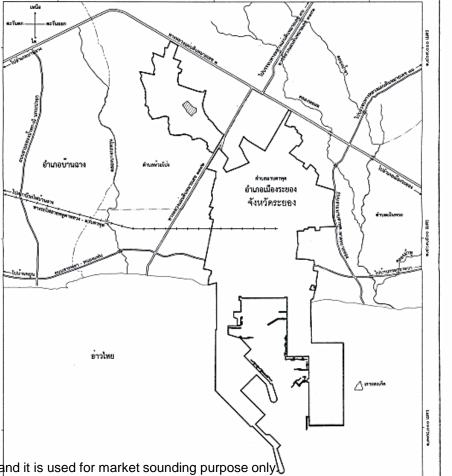
อาศัยอำนาจตามความในมาตรา ๓๖ วรรคสอง แห่งพระราชบัญญัติการนิคมอุตสาหกรรม แห่งประเทศไทย พ.ศ. ๒๕๒๒ ซึ่งแก้ไขเพิ่มเติมโดยพระราชบัญญัติการนิคมอุตสาหกรรมแห่งประเทศไทย (ฉบับที่ ๔) พ.ศ. ๒๕๕๐ และข้อ ๔ วรรคสอง ของกฎกระทรวงกำหนดหลักเกณฑ์ วิธีการ และ เงื่อนไขในการจัดตั้งนิคมอุตสาหกรรม พ.ศ. ๒๕๔๘ ประกอบกับมติคณะกรรมการการนิคมอุตสาหกรรม แห่งประเทศไทย ในการประชุมครั้งที่ ๑๐/๒๕๖๒ เมื่อวันที่ ๓ กันยายน ๒๕๖๒ จึงประกาศ เปลี่ยนแปลงเขต เขตอุตสาหกรรมทั่วไป นิคมอุตสาหกรรมมาบตาพุด โดยให้ยกเลิกแผนที่ท้ายประกาศ ดังกล่าวข้างต้น และให้มีเขตตามแผนที่ท้ายประกาศนี้แทน

ทั้งนี้ ตั้งแต่วันถัดจากวันประกาศในราชกิจจานุเบกษาเป็นต้นไป

ประกาศ ณ วันที่ ๒๗ มกราคม พ.ศ. ๒๕๖๓ กอบขัย สังสิทธิสวัสดิ์

ประธานกรรมการการนิคมอุตสาหกรรมแห่งประเทศไทย

แผนที่ท้ายประกาศคณะกรรมการการนิคมอดสาหกรรมแห่งประเทศไทย เรื่อง การเปลี่ยนแปลงเขต เขตอุตสาหกรรมทั่วไป นิคมอุตสาหกรรมมาบตาพุด (ฉบับที่ ๗) เนื้อที่ประมาณ ๑๓,๗๔๘ ไร่ ๑ งาน ๕๗,๔๖ หารางวา











ข้อมูลโครงการรายงานการประเมิน ผลกระทบสิ่งแวดล้อม (EIA) ที่ได้รับความเห็นชอบ

โดยสำนักงานนโยบายและแผนทรัพยากรธรรมชาติและสิ่งแวดล้อม

โครงการหรือกิจการที่อาจก่อให้เกิดผลกระทบต่อชุมชนอย่าง รุนแรง ทั้งทางด้านคุณภาพสิ่งแวดล้อม ทรัพยากรธรรมชาติ และสุขภาพ โครงการพัฒนาท่าเรืออุตสาหกรรมมาบตาพูด ระยะที่ 3

เลขที่อ้างอิง 13692 โครงการ

โครงการหรือกิจการที่อาจก่อให้เกิดผลกระทบต่อ ขุมชนอย่างรุนแรง ทั้งทางด้านคุณภาพสิ่งแวดล้อม ชื่อโครงการ

ทรัพยากรธรรมชาติ และสขภาพ โครงการพัฒนา

ท่าเรืออตสาหกรรมมาบตาพด ระยะที่ 3

ชื่อโครงการ เดิม (ถ้ามี)

ประเภท ตามประกาศ ทส. EHIA รายงาน

เลขที่

หนังสือเห็น ทส(กกวล) 1009/ว 6660

ชอบ ที

วันที่ออก หนังสือเห็น 15 พ.ค. 2562

ข่อบ



EHIA or EIA report is approved by Office of Natural Resources and **Environmental Policy and Planning** for land reclamation in the sea (MTP3 Stage I)



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QUESTIONS AND ANSWERS







THANK YOU

